



Quarter 01.2019–2020 financial results **Bosch Limited registers 12.0 percent (before EI) profit after tax (PAT) amidst automotive market slowdown**

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- ▶ Total revenue from operations in Q1 of FY 2019–20 declined 13.5 percent year-on-year.
- ▶ Profit before tax (PBT) after exceptional items stood at INR 422 crores or 15.2 percent of total revenue from operations (before exceptional items stood at INR 504 crores or 18 percent)
- ▶ Profit after tax (PAT) stood at 10.1 percent of total revenue from operations, a year-on-year decline of 35.0 percent

Bengaluru, India – Bosch Limited, a leading supplier of technology and services, posted total revenue from operations of INR 2,779 crores in Quarter 1 of FY 2019–20, a decline of 13.5 percent. The noticeable drop is mainly due to the automotive market slowdown during the quarter in all the segments.

Profit before tax (PBT) before exceptional items stood at INR 504 crores. This is 18.1 percent of total revenue from operations, and a year-on-year drop of 22.3 percent, mainly affected due to lower turnover, commodity price increase and unfavorable forex. Profit after tax (PAT) before exceptional item stood at INR 334 crores which is 12.0 percent of total revenue from operations.

The Indian automotive market is undergoing major changes as a result of various economic, regulatory, technological, and market factors, including opportunities arising in electromobility and mobility solutions segments. In light of this, the company has initiated several transformation projects, including restructuring, to remain competitive. The company has set up a provision of INR 82 crores towards restructuring, reskilling and redeployment, that has been disclosed as an exceptional item for the quarter ended June 30, 2019.

After allowing for this exceptional item, profit before tax (PBT) stood at INR 422 crores, or 15.2 percent and Net profit after tax (PAT) stood at INR 280 crores, a decline of 35 percent over the same period of previous year.

“The automotive industry in India is going through a paradigm shift. The slowdown is not cyclical, but structural. Shortage of liquidity accompanied with build-up of inventory, will pose a big challenge and the recovery will take longer than expected. With the outlook for this sector being extremely challenging, the impact on structures, including surplus manpower, is already visible. At Bosch Limited too, we have been investing in restructuring, to enhance efficiencies and to be fit for the future. While every opportunity will be extended for reskilling and redeployment, to align with adjustment of portfolios and competencies, there will be manpower adjustments,” said Soumitra Bhattacharya, the managing director of Bosch Ltd.

Snapshot of divisions’ performance in Quarter 1

“Bosch Limited is deeply committed to the future growth of India. Key investments in future technologies and innovative solutions in the mobility and non-mobility segments will continue. While doing this necessary course correction measures will be taken in order to remain competitive in these challenging times,” added Mr. Bhattacharya.

Worldwide, the automotive industry is facing a downward trend. This is also affecting Bosch Limited’s automotive sales, which decreased 17.5 percent in first quarter of 2019–20. Domestic sales decreased 18.2 percent, while export sales declined 8.6 percent.

Though the Power Tools and Security Systems divisions disclose positive growth, the company’s non-automotive business posted a decline of 16.0 percent. This was primarily due to a drop in the energy services business.

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About Bosch in India

In India, Bosch is a leading supplier of technology and services in the areas of Mobility Solutions, Industrial Technology, Consumer Goods, and Energy and Building Technology. Additionally, Bosch has in India the largest development center outside Germany, for end to end engineering and technology solutions. The Bosch Group operates in India through twelve companies, viz, Bosch Limited, Bosch Chassis Systems India Private Limited, Bosch Rexroth (India) Private Limited, Robert Bosch Engineering and Business Solutions Private Limited, Bosch Automotive Electronics India Private Limited, Bosch Electrical Drives India Private Limited, BSH Home Appliances Private Limited, ETAS Automotive India Private Limited,

Robert Bosch Automotive Steering Private Limited, Automobility Services and Solutions Private Limited, Newtech Filter India Private Limited and Miviv Engg. Technologies Private Limited. In India, Bosch set-up its manufacturing operation in 1951, which has grown over the years to include 18 manufacturing sites, and seven development and application centers. Bosch Group in India employs over 31,000 associates and generated consolidated revenue of about ₹.21,450 crores* (2.66 billion euros) in 2018 of which ₹. 15,824 crores*(1.96 billion euros) from third party. The Group in India has close to 18,000 research and development associates.

In India, Bosch Limited is the flagship company of the Bosch Group. It earned revenue of over ₹. 12,460 crores (1.54 billion euros) in 2018. Additional information can be accessed at www.bosch.in

About Bosch Group

The Bosch Group is a leading global supplier of technology and services. It employs roughly 410,000 associates worldwide (as of December 31, 2018). The company generated sales of 78.5 billion euros in 2018. Its operations are divided into four business sectors: Mobility Solutions, Industrial Technology, Consumer Goods, and Energy and Building Technology. As a leading IoT company, Bosch offers innovative solutions for smart homes, smart cities, connected mobility, and connected manufacturing. It uses its expertise in sensor technology, software, and services, as well as its own IoT cloud, to offer its customers connected, cross-domain solutions from a single source. The Bosch Group's strategic objective is to deliver innovations for a connected life. Bosch improves quality of life worldwide with products and services that are innovative and spark enthusiasm. In short, Bosch creates technology that is "Invented for life." The Bosch Group comprises Robert Bosch GmbH and its roughly 460 subsidiary and regional companies in over 60 countries. Including sales and service partners, Bosch's global manufacturing, engineering, and sales network covers nearly every country in the world. The basis for the company's future growth is its innovative strength. At nearly 130 locations across the globe, Bosch employs some 68,700 associates in research and development.

The company was set up in Stuttgart in 1886 by Robert Bosch (1861-1942) as "Workshop for Precision Mechanics and Electrical Engineering." The special ownership structure of Robert Bosch GmbH guarantees the entrepreneurial freedom of the Bosch Group, making it possible for the company to plan over the long term and to undertake significant upfront investments in the safeguarding of its future. Ninety-two percent of the share capital of Robert Bosch GmbH is held by Robert Bosch Stiftung GmbH, a charitable foundation. The majority of voting rights are held by Robert Bosch Industrietreuhand KG, an industrial trust. The entrepreneurial ownership functions are carried out by the trust. The remaining shares are held by the Bosch family and by Robert Bosch GmbH.

Additional information is available online at www.bosch.com, www.iot.bosch.com, www.bosch-press.com, www.twitter.com/BoschPress.